



"IT'S ALL ABOUT JOBS!"

**Colorado Springs
Regional Economic
Development Corporation**

Mike Kazmierski



Colorado Springs
Regional Economic
Development Corporation



EDC Supports The Community!

EDC Is An Independent **Non-Profit** And The
“Only” Community Organization That

- **Attracts**
 - **Retains / Expands**
 - **Grows**

Quality Jobs!



Partnerships Key To Our Success

- The **City** of Colorado Springs
- Colorado Springs **Utilities**
- El Paso **County**
- The **Colorado** Office of Economic Development and Int'l Trade
- Colorado Springs **Chamber** of Commerce
- **University of Colorado** at Colorado Springs
- Co Spgs Tech **Incubator**
- The **Colorado College**
- Pikes Peak **Community College**
- Pikes Peak **Workforce Center**
- Colorado Springs Office of **International Affairs**
- **Small Business** Development Center
- **Pikes Peak Area Council** of Governments
- Other Municipalities



FY 2009 Announced Companies

Cyber Command	100 Jobs
Braxton Technologies	100 Jobs
ATB Services	30 Jobs
MEI Technologies, Inc.	100 Jobs
Directed Energy Solutions	75 Jobs
Verizon Wireless	10 Jobs
Springs Fabrication, Inc.	108 Jobs
WP Aerospace, Inc.	30 Jobs
Ranch Hand Truck Accessories	10 Jobs
CodeBaby	500 Jobs



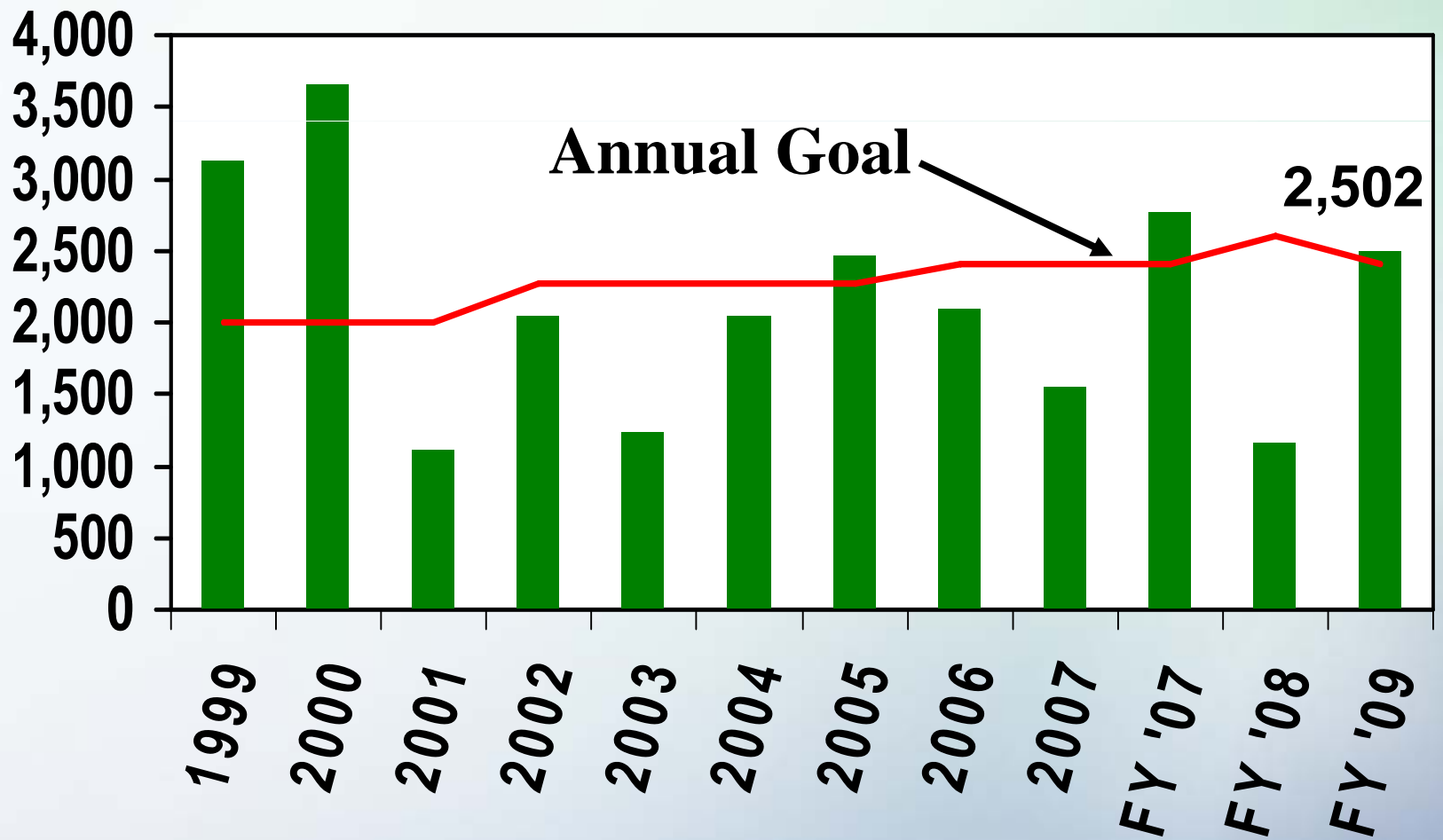
FY 2009 Announced Companies

Jabil Circuit, Inc.	15 Jobs
NEK Advanced Security Group	80 Jobs
Hewlett Packard	10 Jobs
Firstsource Solutions, Ltd.	150 Jobs
FedEx Services	68 Jobs
ACS	600 Jobs
Association of Gospel Rescue Missions	6 Jobs
Unnamed Company	500 Jobs
Billet Racing Products	<u>10 Jobs</u>

TOTAL = 2,502 Jobs



Jobs Announced 1999-2009 YTD (Exceeded FY '09 Goal)





2009 FY Prospecting Trips

October	5-8	Omaha (Strategic Space)
October	18-21	Atlanta
October	28-30	California (Bay Area)
November	18-20	Southern California
November	24-25	Phoenix
January	13-15	Houston
January	27-29	Dallas
February	8-12	Southern California



2009 FY Prospecting Trips (cont)

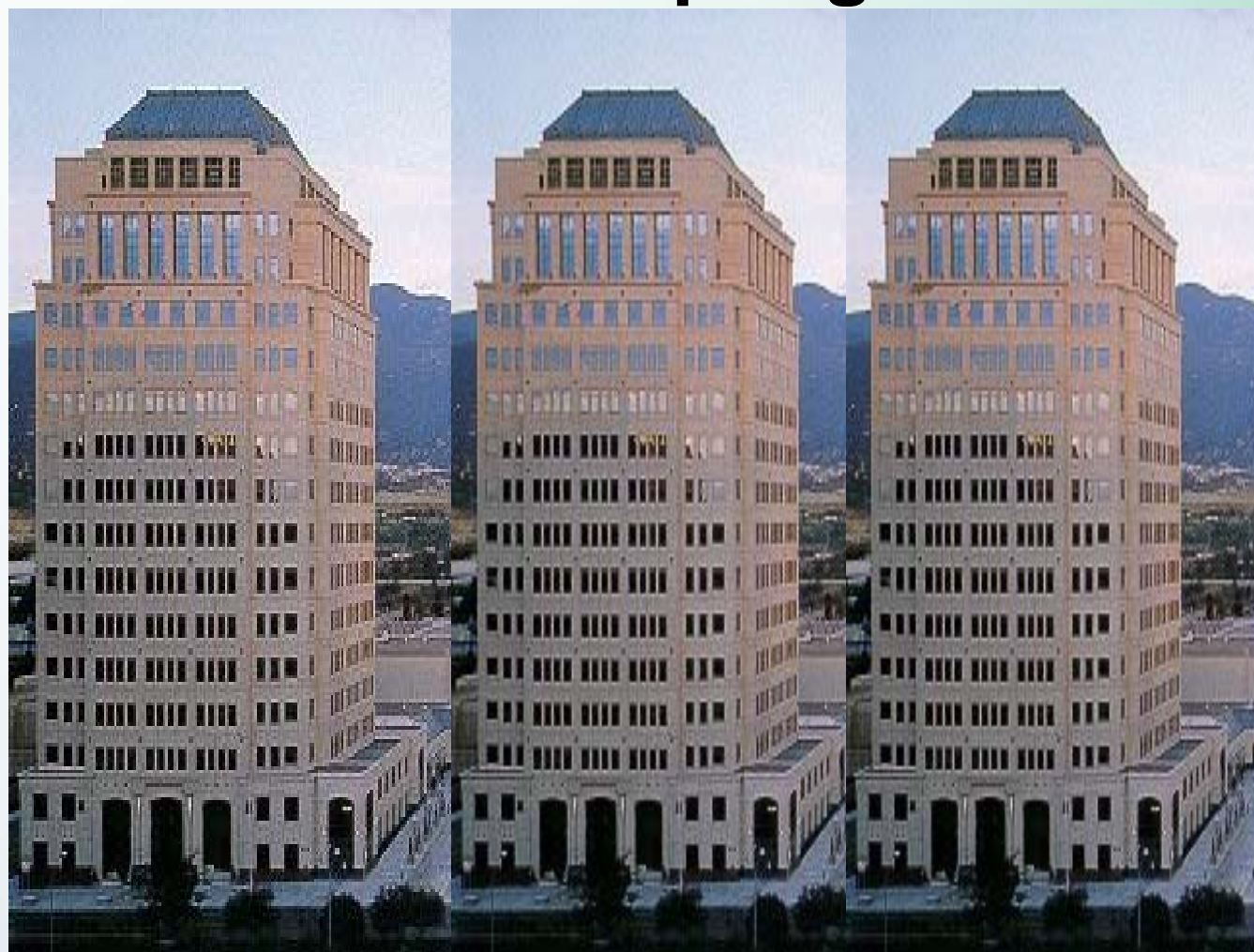
February	23-25	New Jersey / NY
March	15-17	Chicago
April	14-17	North Carolina
May	26-27	California (Bay Area)
June	9-12	Boston
June	22-24	Dallas
July	13-16	Southern California
Sept	27-Oct 1	Orange County

The Local Industry Program: "Moving Business Forward"

- **The Only Organization Dedicated to Helping Existing Primary Employers**
- **Critically Important to Retain and Grow Quality Jobs in Our Community**
- **Designed to Provide Services Relevant to Future Growth and The Success of Existing Primary Employers**

**We Lose
On
Average
1,900
Primary
Jobs
Every
Year
Loss of
1,550 in
FY 09**

**22,260 Unemployed On Average
In Colorado Springs MSA**



EDC's Local Industry Program Assists Companies In Many Ways

- Business Climate Improvement
- Cost Reduction
- Infrastructure Issues
- Expedited Permits
- Workforce Training Grants
- **Expansion Assistance**
- Industry Cluster Development



Your EDC: Job Creation Since 1971

- The “Only” Organization **Focused** On Job Creation
- Independent Non-Profit 501c(6) Corporation
- 80% Private Investor Support
- Over Past 5 Yrs: Contributed To The Creation Of **25,156 Jobs & \$1 Billion In Capital Investments**





The **Challenges** And Opportunities EDC Faces In Dealing With Regional Economic Conditions

- **Challenges:**
 - **Government Fiscal Stability (State & Local)**
 - **Community Commitment to Job Creation**
 - **Community Attitude On Investments In: Education, Infrastructure, Job Creation, Quality of Life, Arts and Culture, etc.**
 - **Funding Support**



The Challenges And **Opportunities** EDC Faces In Dealing With Regional Economic Conditions

- **Opportunities:**
 - Invest In Our Future
 - Grow Our Economy Through: Education, Job Creation, Entrepreneurial Activity etc.
 - Every Member Of Our Community Becomes An Economic Development Ambassador
 - Recognize And Appreciate What We Have!
 - Continually Rated High In Many Ways



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Quality Of Life Begins With A Job!